

INVITATION FOR SUBMISSION OF EXPRESSION OF INTEREST

Loan 3562-PAK: Punjab Intermediate Cities Improvement Investment Program (PICIIP) Implementing Agency: District Governments of Sahiwal and Sialkot, Government of Punjab, Islamic Republic of Pakistan

1. The Government of Punjab has received a Loan from Asian Development Bank (ADB). Part of the financing will be used for Operational Design and Business Modelling of the infrastructure schemes financed by the Loan. The Local Government and Community Development (LG&CD) Department of Punjab will be the Executing Agency (EA) while District Governments of Sahiwal and Sialkot will be the Implementation Agency (IA). The PMU has already been established which on behalf of LG&CD will provide guidance on, and oversight to, the overall implementation and performance of the project.

2. The project requires services of **Operational Design & Business Model (ODBM) Consultant**. The ODBM Consultant will provide technical and operational/management support to the municipal corporations. The consultant will assist the municipal corporations of Sialkot and Sahiwal in (i) developing an operational design and business model for sustainable municipal services; (ii) improving provision of municipal services to customers by utilizing the additional asset base created in these cities; (iii) improving technical and commercial efficiency of water supply, sanitation, solid waste management operations; and (iv) enhancing human resource management and productivity.

3. The PMU, PICIIP hereby invites EOI from reputed international firms and/or in association with national firms. The consultants will be recruited using the Full Technical Proposal procedure based on the Quality and Cost-Based Selection (QCBS) method and in accordance with "ADB's Guidelines on the Use of Consultants by ADB and its Borrowers (2013, as amended from time to time)". Details of the assignment is given in table below:

Expert Input / Person-months for key staff			Expected date of Commencement	Duration of assignment	Method of Procurement	Type of Consultancy
International	National	Total				
44	59	103	3rd Quarter-2020	36 Months	QCBS (90:10)	Consultancy firm (International)

The Terms of Reference (TOR) can be downloaded from ADB websites (<http://cms.adb.org>).

4. The ODBM consultant will be headed by a **Municipal Services Business/Product & Utility Development Specialist (Team Lead)** and the team will be composed of international and national (key and non-key) experts. The Interested firms should have demonstrated experience in relevant sectors and scope of work involved. The following short listing criteria has been formulated for the evaluation:-

i)	Technical Competence	60 Marks
ii)	Management Competence	20 Marks
iii)	Geographical Experience	20 Marks

5. The EOI must be submitted online via the ADB's Consultant Management System (CMS). The EOI must be submitted using the online template in CMS not later than **12th June 2020**. Access to the online Request for Expression of Interest may be reached through the link to Consultant Services Recruitment Notices (CSRN) available at www.adb.org/site/business-opportunities/operational-procurement/consulting. A firm wishing to submit an EOI must be registered with the CMS. CMS registration is accessible at <http://cms.adb.org>. Any proposed associate firms, sub consultants, or joint venture partners must also be registered with CMS. Any firm encountering technical problems in accessing CMS should request assistance by email to cmshelp@adb.org.

Program Director

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