



Date: 01 July 2021

PUBLICATION OF AWARD OF CONSULTANCY CONTRACT

1. Name of Executing Agency: **Program Management Unit (PMU), Punjab Intermediate Cities Improvement Investment Program (PICIIIP), Local Government & City Development Department (LG&CDD), Government of Punjab, Pakistan**
1. Name of Assignment: Hiring of Consulting Firms for Operational Design and Business Model (ODBM)
2. Loan No.: 3562-PAK: Punjab Intermediate Cities Improvement Investment Program (PICIIIP)
3. RFP No.: PICIIIP-Cons_03
4. List of Shortlisted Consulting Firms:

	Name of the Consultant (Full Name not Acronym)	Country of Incorporation	Type of Association (Lead/JV member or Sub-consultant.)	Type of the legal entity (Private Firm, State-Owned (SOE) or NGO)
1.	China Urban Construction Design & Research Institute	China	Lead	Private
	FINCON Services	Pakistan	JV Partner	Private
	National Engineering Services Pakistan (Pvt.) Limited	Pakistan	JV Partner	Private
2.	Osmani & Company (Pvt.) Limited	Pakistan	Lead	Private
	CEST, Incorporated	Philippines	JV Partner	Private
	National Development Consultants (Pvt) Limited	Pakistan	JV Partner	Private
3.	Training and Technology Transfer Ltd	New Zealand	Lead	Private
	Saman Corporation	Republic of Korea	JV Partner	Private
	Engineering and Agricultural Services Entity Pakistan	Pakistan	JV Partner	Private
	International Consulting Associates Pvt Limited	Pakistan	JV Partner	Private
4.	Ramboll Danmark A/S	Denmark	Lead	Private
	Asian Consulting Engineers Pvt Ltd	Pakistan	JV Partner	Private
5.	SCE	France	Lead	Private
	ASPA Utilities	France	JV Partner	Private
	EY Ford Rhodes	Pakistan	JV Partner	Private

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PITCO	Pakistan	Sub-Consultant	Private
Haidermota & Co.	Pakistan	Sub-Consultant	Private
6. WSUP Advisory CIC	United Kingdom	Lead	Private
Halcrow Pakistan Private Limited	Pakistan	Sub Consultant	Private
Avais Hyder Liaquat Nauman	Pakistan	Sub Consultant	Private

5. Name of Successful Consulting Firm, Total Price, Duration and Summary Scope of the Consultancy Contract:

Name of Consulting Firm	Total Contract Price	Contract Duration
M/s Ramboll Danmark A/S, (Hannemanns Allé 53, 2300 Copenhagen S, Denmark, [Lead Partner] in Joint Venture with M/s Asian Consulting Engineers Pvt Ltd, 3 C Green Forts – 2, Canal Road Near DHA EME Sector, Lahore, Pakistan (JV Partner) (hereinafter called the "Consultant")	The Contract price is: USD 1,183,433/- and PKR 67,788,680/- inclusive of all applicable direct taxes on PKR amounts and exclusive of any potential direct taxes on the USD amounts in the Client's country. The above-mentioned Contract price does not include: (i) Provisional Sums amounting to PKR 7,890,000/- and (ii) Contingency amounting to PKR 8,248,560/-	30 Months

Summary of Scope:

The impact, outcome, and the prime objective of the project is as under:

- a. The Project is aligned with the following impacts: living standards, health, and economy in Sialkot and Sahiwal improved.
- b. The Project will have the following outcome: access to quality urban services by the residents of Sialkot and Sahiwal cities improved.
- c. The prime objective of the Project is sustainable urban development through optimization of enhanced service delivery to 100% urban population living in urban area

The Project requires to recruit the ODBM Consultant (the Consultant) to provide technical and operational/management support to the municipal corporations. The consultant will assist the



municipal corporations of Sialkot and Sahiwal in (i) developing business model (set-up costs, operating cost, revenue sources, etc.) for sustainable municipal services; (ii) improving provision of municipal services to customers by utilizing the infrastructure developed in these cities under the ADB financed L3562 (PAK); and (iii) enhancing human resource management and productivity.

The consultancy assignment/project is divided into five major outputs spanning over 30 months of Consultant's engagement with the Project. The first 18 months' input will be on the continuous basis whereas only the intermittent input of 2 months will be required in the remaining 12 months of contract with the Consultant. The Consultant's activity roadmap spanning 30 months is summarized in Figure 1 below:

1. Output A: Inception and Situational Analysis (4 months)
2. Output B: Comparative Assessment of Potential Options (4 months)
3. Output C: Operational Design and Business Model (4 months)
4. Output D: Institutional Framework (6 months)
5. Output E: Monitoring & Evaluation (3 months)

**DIRECTOR
(PROCUREMENT & CONTRACTS)
PMU PICIIIP, LG&CDD**